



## L&T Finance Holdings

January 25, 2012

**National Stock Exchange of India Limited**  
Exchange Plaza,  
Plot No.C/1, G Block,  
Bandra- Kurla Complex, Bandra (East),  
Mumbai-400 051.

**Bombay Stock Exchange Limited**  
Corporate Relations Department,  
1<sup>st</sup> Floor, New Trading Ring,  
P.J.Towers, Dalal Street,  
Mumbai- 400 001.

**Kind Attn: Head – Listing Department**

Dear Sir,

**Sub : Consolidated Un-audited Financial Results under Clause 41 of the Listing Agreement**

This has reference to our letter of even date for submitting Standalone Un-audited Financial Results of the Company for the quarter ended December 31, 2011.

Please find enclosed herewith Consolidated Un-audited Financial Results of the Company for the quarter ended December 31, 2011 along with Press Release.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For **L&T Finance Holdings Limited**

**N. Suryanarayanan**  
**Company Secretary**

**L&T Finance Holdings Limited**

Corporate Office:  
8th Floor, The Metropolitan, C-26/C-27, E Block, Bandra-Kurla Complex,  
Bandra (East), Mumbai - 400 051, India  
Tel: +91 22 6737 2951 Fax: +91 22 6737 2900

Registered Office:  
L&T House, N. M. Marg  
Ballard Estate  
Mumbai 400 001, India



# SHARP & TANNAN

Chartered Accountants

To The Board of Directors  
L&T Finance Holdings Limited

## Limited Review Report on the Condensed Consolidated Financial Statements for the nine months ended 31st December, 2011

1. We have reviewed the accompanying Condensed Consolidated Balance sheet of **L&T Finance Holdings Limited** (the 'Company') as at 31st December, 2011, the Condensed Consolidated Profit and Loss Account and the Condensed Consolidated Cash Flow Statement for the period ended on that date (the 'Interim Financial Statements'), annexed thereto. Management is responsible for the preparation and fair presentation of these 'Interim Financial Statements' in accordance with the requirements of the Accounting Standard (AS) 21 Consolidated Financial Statements, notified by the Companies (Accounting Standards) Rules, 2006 and on the basis of separate audited/certified financial statements of the Company and have been approved by the Board of Directors. Our responsibility is to express an opinion on these Interim Financial Statements based on our review.
2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410 *Review of Interim Financial Information Performed by the Independent Auditor of the Entity* issued by the Institute of Chartered Accountants of India. A review of Interim Financial Statements consists of making inquiries, primarily of persons responsible for financial and accounting matters and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
3. In respect of the Interim Financial Statements of certain subsidiaries, we did not carry out any audit/review. These Interim Financial Statements have been audited/reviewed by other auditors and have furnished to us and in our opinion, insofar as it relates to amounts included in respect of these subsidiaries, are based solely on these audited/reviewed interim financial statements. The details of total assets, total revenues and net cash flows in respect of these subsidiaries are given below:

### Audited/Reviewed by other auditors:

	Total assets	Total revenues	Net cash flows
Subsidiaries	105,762,360,838	8,566,642,066	5,017,448,875

4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Interim Financial Statements are not prepared in accordance with applicable accounting standards notified pursuant to the Companies (Accounting Standards) Rules, 2006 and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Clause 41 of the Listing Agreement including the manner in which it is to be disclosed, or that it contains any material misstatement.



Mumbai, 25th January, 2012

SHARP & TANNAN  
Chartered Accountants  
Registration No. 109982W  
by the hand of

MILIND P. PHADKE  
Partner  
Membership No.033013

Ravindra Annexe, 194, Churchgate Reclamation, Dinshaw Vachha Road, Mumbai - 400 020, India.

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Farook M. Kobla Shreedhar T. Kunte Milind P. Phadke L. Vaidyanathan Ramnath D. Kare Ashwin B. Chopra  
Edwin Augustine Raghunath P. Acharya Firdosh D. Buchia Tirtharaj A. Khot Pavan K. Aggarwal

Also at Pune. Associate Offices : Bangalore, Chennai, Goa, Hyderabad & New Delhi

UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER ENDED DECEMBER 31, 2011

(₹ in Lakh)

Sr. No.	Particulars	Quarter ended			Nine months ended		Year ended
		December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
		2011	2011	2010	2011	2010	2011
							(Audited)
1	Income from operations	77,284.37	71,589.83	54,952.06	2,10,837.61	1,49,343.40	2,09,268.40
2	Expenditure:						
	a) Employees cost	4,478.26	3,573.35	2,700.10	10,807.71	7,044.90	9,623.81
	b) Professional fees	1,763.51	1,610.68	1,382.43	4,874.33	3,737.62	5,462.32
	c) Write-offs/ loss on premature termination of loans	1,057.26	1,529.39	1,741.39	3,271.07	4,315.96	7,819.55
	d) Provisions and contingencies	6,205.22	3,079.84	4,154.09	11,096.06	7,095.67	9,343.60
	e) Depreciation and amortisation	1,626.95	1,624.51	1,485.96	4,815.49	4,349.79	5,910.76
	f) Other expenditure	3,739.68	2,832.69	2,860.57	9,241.71	7,476.78	10,558.36
	<b>Total expenditure:</b>	<b>18,870.88</b>	<b>14,250.46</b>	<b>14,324.54</b>	<b>44,106.37</b>	<b>34,020.72</b>	<b>48,718.40</b>
3	<b>Profit from operations before other income, interest and exceptional items (1-2)</b>	<b>58,413.49</b>	<b>57,339.37</b>	<b>40,627.52</b>	<b>1,66,731.24</b>	<b>1,15,322.68</b>	<b>1,60,550.00</b>
4	Other income	1,222.93	1,663.53	638.97	3,612.36	2,043.88	2,675.42
5	<b>Profit before interest and exceptional items (3+4)</b>	<b>59,636.42</b>	<b>59,002.90</b>	<b>41,266.49</b>	<b>1,70,343.60</b>	<b>1,17,366.56</b>	<b>1,63,225.42</b>
6	Interest expenses	45,289.90	41,020.18	27,409.67	1,23,450.19	71,575.62	1,02,065.47
7	<b>Profit after interest but before exceptional items (5-6)</b>	<b>14,346.52</b>	<b>17,982.72</b>	<b>13,856.82</b>	<b>46,893.41</b>	<b>45,790.94</b>	<b>61,159.95</b>
8	Exceptional items	-	-	-	-	599.50	599.50
9	<b>Profit from ordinary activities before tax (7-8)</b>	<b>14,346.52</b>	<b>17,982.72</b>	<b>13,856.82</b>	<b>46,893.41</b>	<b>45,191.44</b>	<b>60,560.45</b>
10	Tax expense						
	a) Current tax	7,163.82	6,164.26	5,544.61	20,468.08	16,899.86	22,864.03
	b) Deferred tax	(2,178.37)	(605.52)	(817.54)	(4,987.39)	(1,180.00)	(1,534.00)
	<b>Total tax expense</b>	<b>4,985.45</b>	<b>5,558.74</b>	<b>4,727.07</b>	<b>15,480.69</b>	<b>15,719.86</b>	<b>21,330.03</b>
11	<b>Profit from ordinary activities after tax (9-10)</b>	<b>9,361.07</b>	<b>12,423.98</b>	<b>9,129.75</b>	<b>31,412.72</b>	<b>29,471.58</b>	<b>39,230.42</b>
12	Extraordinary items	-	-	-	-	-	-
13	<b>Profit before sale of subsidiary and share in loss of associate (11+12)</b>	<b>9,361.07</b>	<b>12,423.98</b>	<b>9,129.75</b>	<b>31,412.72</b>	<b>29,471.58</b>	<b>39,230.42</b>
14	Profit/(loss) on sale of subsidiary company	-	-	-	-	-	5.23
15	Share in profit/(loss) of associate company	-	-	(42.25)	-	(90.13)	(118.77)
16	<b>Net profit for the period/ year (13+14+15)</b>	<b>9,361.07</b>	<b>12,423.98</b>	<b>9,087.50</b>	<b>31,412.72</b>	<b>29,381.45</b>	<b>39,116.88</b>
17	Paid-up equity share capital (Face value of ₹ 10/- each)	1,71,472.98	1,71,472.98	1,41,702.44	1,71,472.98	1,41,702.44	1,41,702.44
18	Reserves excluding revaluation reserve						1,47,419.72
19	Earnings per share (EPS):						
	a) Basic EPS before and after extraordinary items (₹) (* not annualised)	*0.55	*0.77	*0.64	*1.98	*2.13	2.82
	b) Diluted EPS before and after extraordinary items (₹) (* not annualised)	*0.55	*0.77	*0.64	*1.98	*2.09	2.78
20	Non-Performing Assets (NPA) Ratios:						
	a) Amount of Gross NPA						
	- Other than Micro Finance	30,528.43	22,971.86	25,504.12	30,528.43	25,504.12	18,258.41
	- Micro Finance	20,763.57	20,239.69	615.35	20,763.57	615.35	918.00
	<b>Total</b>	<b>51,292.00</b>	<b>43,211.55</b>	<b>26,119.47</b>	<b>51,292.00</b>	<b>26,119.47</b>	<b>19,176.41</b>
	b) Amount of Net NPA						
	- Other than Micro Finance	20,386.57	15,403.46	14,556.14	20,386.57	14,556.14	11,677.93
	- Micro Finance	8,325.40	10,626.30	-	8,325.40	-	-
	<b>Total</b>	<b>28,711.97</b>	<b>26,029.76</b>	<b>14,556.14</b>	<b>28,711.97</b>	<b>14,556.14</b>	<b>11,677.93</b>
	c) Gross NPA (%)	2.20%	2.04%	1.76%	2.20%	1.76%	1.07%
	d) Net NPA (%)	1.25%	1.24%	0.98%	1.25%	0.98%	0.66%
21	Public shareholding						
	- No. of shares	29,77,05,566	29,77,05,566	205	29,77,05,566	205	205
	- Percentage of shareholding	17.36%	17.36%	0.01%	17.36%	0.01%	0.01%
22	Promoters and Promoter-Group shareholding						
	a) Pledged / encumbered						
	- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares	NA	NA	NA	NA	NA	NA
	(as a % of the total shareholding of promoter and promoter group)						
	- Percentage of shares (as a % of the total share capital of the Company)	NA	NA	NA	NA	NA	NA
	b) Non-encumbered						
	- Number of shares	1,41,70,24,221	1,41,70,24,221	1,41,70,24,221	1,41,70,24,221	1,41,70,24,221	1,41,70,24,221
	- Percentage of shares	100%	100%	100%	100%	100%	100%
	(as a % of the total shareholding of promoter and promoter group)						
	- Percentage of shares (as a % of the total share capital of the Company)	82.64%	82.64%	99.99%	82.64%	99.99%	99.99%

The profit/(loss) before tax from Micro Finance portfolio are as under

(₹ in Lakh)

	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2011	2011	2010	2011	2010	2011
Profit / (Loss) before tax	(3,693.00)	(3,735.00)	(577.00)	(8,533.00)	2,390.00	(3,771.00)

**Notes:**

- 1 The consolidated financial statements are prepared in accordance with the Accounting Standard (AS) 21 Consolidated Financial Statements notified by the Companies (Accounting Standards) Rules, 2006.
- 2 Pursuant to Clause 41 of the Listing Agreement, the Company has opted to publish the consolidated financial results. Both the consolidated and standalone financial results have been submitted to the BSE Limited (BSE) and National Stock Exchange of India Limited (NSE), where the equity shares of the Company are listed. The standalone financial results for the quarter and nine months ended December 31, 2011 are summarized below and detailed financial results are also available on the Company's website [www.ltfinanceholdings.com](http://www.ltfinanceholdings.com).

(₹ in Lakh)

Particulars	Quarter ended			Nine months ended		Year ended
	December 31,	September 30,	December 31,	December 31,	December 31,	March 31,
	2011	2011	2010	2011	2010	2011
						(Audited)
Total income	2,401.22	2,264.52	35.75	4,665.74	588.08	569.38
Profit before tax	1,469.25	1,597.06	19.98	2,059.36	527.31	21.52
Profit after tax	763.06	1,372.06	18.23	1,128.17	522.56	13.52

- 3 Utilisation of IPO proceeds

(₹ in Lakh)

Particulars	Amount
Amount received from IPO - (A)	1,24,500.00
Deployment of funds received from IPO :	
Repayment of inter corporate deposits issued by our promoter company	34,500.00
Infusion of capital in L&T Infrastructure Finance Company Limited	20,000.00
Investment in Unsecured Non Convertible Debentures (in the nature of perpetual Tier - I Debt) of L&T Finance Limited	20,000.00
General corporate purposes	12,987.85
Issue expenses	4,497.50
Total deployment of funds - (B)	91,985.35
Balance amount to be utilised (A-B)	32,514.65
Interim utilisation of balance IPO proceeds :	
Intercompany deposits with subsidiary company (net of earnings on interim utilisation)	31,915.94
Investment in mutual fund	500.00
Balance with banks in current account	98.71
Total	32,514.65

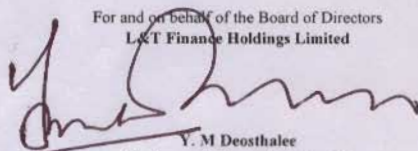
- 4 Information on investors complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended December 31, 2011

Particulars	No. of investor complaints
Complaints pending at the beginning of the quarter	3
Complaints received during the quarter	8
Complaints disposed off during the quarter	9
Complaints unresolved at the end of the quarter	2*

\* Since resolved.

- 5 Share issue expenses aggregating to ₹ 7,780.91 lakh have been adjusted against securities premium account.
- 6 During the nine months periods ended December 31, 2011, the unamortised portion of debenture issue expenses of ₹ 7,197.86 lakh (net of tax) is adjusted against securities premium account. Consequently, profit before tax is higher by ₹ 536.48 lakh for the quarter ended December 31, 2011 and ₹ 1,603.58 lakh for the nine months ended December 31, 2011.
- 7 At the consolidated level, the main business of the Company is financing. All other activities revolve around the main business. Further, all activities are carried out within India. As such, there are no separate reportable segments as per the Accounting Standard (AS) 17 Segment Reporting.
- 8 As of December 31, 2011, the total exposure of the Company in Micro Finance portfolio in the State of Andhra Pradesh (AP) is ₹ 19,328.84 lakh. The Company has made an additional provision of ₹ 2,500.00 lakh in the third quarter of financial year 2011-12, taking the cumulative provision to ₹ 10,967.45 lakh.
- 9 Previous periods' year figures have been regrouped and reclassified, where necessary.
- 10 The above results have been subjected to limited review by the Statutory Auditors, reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on January 25, 2012.

For and on behalf of the Board of Directors  
L&T Finance Holdings Limited

  
Y. M. Deosthalee  
Chairman & Managing Director

Place Mumbai  
Date January 25, 2012

